### LONG AN FOOD PROCESSING EXPORT JOINT STOCK COMPANY

Address: 81B, 62 Highway, Ward 2, Tan An Commune, Long An Province

# BALANCE SHEET

## QIII / 2008

As of 30th September 2008

Unit:VND

Items	Code	EXP	<b>Ending Balance</b>	<b>Beginning Balance</b>
A - CURRENT ASSETS (100=110+120+130+140+150)	100		305,460,458,284	112,040,667,817
I. Cash & cash equivalents	110		6,376,737,067	4,829,147,338
1. Cash	111	V.01	6,376,737,067	4,829,147,338
2. Cash equivalents	112			
II. Short-term financial investments	120	V.02	2,889,743,600	4,653,379,357
1. Short-term investments	121		4,985,498,027	5,140,584,277
2. Provision for devaluation of short-term securities investments (*)	129		(2,095,754,427)	(487,204,920)
III. Short-term receivables	130		52,367,153,186	29,346,682,272
1. Trade accounts receivable	131		48,193,136,805	25,121,298,596
2. Advances to supplier	132		2,082,973,086	1,845,845,084
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135	V.03	2,651,120,819	2,939,616,116
6. Provision for bad receivables (*)	139		(560,077,524)	(560,077,524)
IV. Inventories	140		215,667,675,342	55,239,928,090
1. Inventories	141	V.04	215,667,675,342	55,239,928,090
2. Provision for devaluation of inventories (*)	149			
V. Other current assets	150		28,159,149,089	17,971,530,760
1. Short-term prepaid expenses	151		9,275,625	
2. VAT deductible	152		4,340,777,412	3,345,995,924
3. Tax and accounts receivable from State budget	154	V.05		
4. Other current assets	158		23,809,096,052	14,625,534,836
B - LONG-TERM ASSETS (200=210+220+240+250+260)	200		49,801,367,561	50,678,686,615
I. Long-term receivables	210			
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	211			
3. Long-term inter-company receivables	213	V.06		
4. Other long-term receivables	218	V.07		
5. Provision for long-term bad receivable (*)	219			
II.Fixed assets	220		29,443,717,585	19,530,317,274
1. Tangible fixed assets	221	V.08	18,895,492,031	14,858,733,507
- Historical cost	222		35,550,243,875	29,742,384,561
- Accumulated depreciation (*)	223		(16,654,751,844)	(14,883,651,054)
2. Finance leases fixed assets	224	V.09		

- Historical cost  - Accumulated depreciation (*)  3. Intangible fixed assets  - Historical cost  - Accumulated depreciation (*)  4. Construction in progress expenses  11. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  - Accumulated depreciation (*)  25  1 Investment in subsidiary company  25  2 Investment in joint venture  25  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  22  23  24  25  25  26  27  27  28  29  29  20  20  21  21  22  23  24  25  25  26  27  27  28  29  20  20  20  20  20  20  20  20  20	28 29 30 40 41 42 50 51 52 58	V.10  V.11  V.12	10,053,014,872 12,193,063,302 (2,140,048,430) 495,210,682  19,349,672,000  14,852,600,000 4,497,072,000	4,527,087,519 6,442,552,303 (1,915,464,784) 144,496,248 30,489,710,727
3. Intangible fixed assets  - Historical cost  - Accumulated depreciation (*)  22  4. Construction in progress expenses  23  III. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  1V. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25	27 28 29 30 40 41 42 50 51 52 58 59 60	V.11 V.12	12,193,063,302 (2,140,048,430) 495,210,682 19,349,672,000	6,442,552,303 (1,915,464,784) 144,496,248 30,489,710,727
3. Intangible fixed assets  - Historical cost  - Accumulated depreciation (*)  22  4. Construction in progress expenses  23  III. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  1V. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25	28 29 30 40 41 42 50 51 52 58	V.11 V.12	12,193,063,302 (2,140,048,430) 495,210,682 19,349,672,000	6,442,552,303 (1,915,464,784) 144,496,248 30,489,710,727
- Historical cost  - Accumulated depreciation (*)  4. Construction in progress expenses  23  III. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  1V. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  2. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25  26  27  28  29  29  20  20  21  24  25  25  25  26  27  27  28  29  20  20  20  20  20  20  20  20  20	29 30 40 41 42 50 51 52 58 59 60	V.12	12,193,063,302 (2,140,048,430) 495,210,682 19,349,672,000	6,442,552,303 (1,915,464,784) 144,496,248 30,489,710,727
4. Construction in progress expenses  23  III. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  IV. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25  26  27  28  29  29  20  20  21  22  25  25  26  27  27  28  29  20  20  20  20  20  20  20  20  20	30 40 41 42 50 51 52 58 59 60	V.12	(2,140,048,430) 495,210,682 19,349,672,000	(1,915,464,784) 144,496,248 30,489,710,727
4. Construction in progress expenses  23  III. Property Investment  - Historical cost  - Accumulated depreciation (*)  24  IV. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25  26  27  28  29  29  20  20  21  22  25  25  26  27  27  28  29  20  20  20  20  20  20  20  20  20	40 41 42 50 51 52 58 59 60	V.12	495,210,682 19,349,672,000 14,852,600,000	30,489,710,727
III. Property Investment  - Historical cost  - Accumulated depreciation (*)  IV. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)	41 42 50 51 52 58 59 60		<b>19,349,672,000</b> 14,852,600,000	30,489,710,727
- Historical cost  - Accumulated depreciation (*)  IV. Long-term financial investments  1. Investment in subsidiary company  2. Investment in joint venture  2. Investment in joint venture  3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)	41 42 50 51 52 58 59 60		14,852,600,000	
IV. Long-term financial investments       25         1. Investment in subsidiary company       25         2. Investment in joint venture       25         3. Other long-term investments       25         4. Provision for diminution in value of long-term securities investments (*)       25	50 51 52 58 59 60	V.13	14,852,600,000	
IV. Long-term financial investments       25         1. Investment in subsidiary company       25         2. Investment in joint venture       25         3. Other long-term investments       25         4. Provision for diminution in value of long-term securities investments (*)       25	51 52 58 59 <b>60</b>	V.13	14,852,600,000	
1. Investment in subsidiary company 25 2. Investment in joint venture 25 3. Other long-term investments 25 4. Provision for diminution in value of long-term securities investments (*) 25	51 52 58 59 <b>60</b>	V.13	14,852,600,000	
2. Investment in joint venture     3. Other long-term investments     4. Provision for diminution in value of long-term securities investments (*)	58 59 <b>60</b>	V.13		30,489,710,727
3. Other long-term investments  4. Provision for diminution in value of long-term securities investments (*)  25	59 <b>60</b>	V.13		30,489,710,727
4. Provision for diminution in value of long-term securities investments (*)  25	60		, , ,	, , ,
` '	60			
V. Other long-term assets	61		1,007,977,976	658,658,614
1. Long-term prepaid expenses 26		V.14	1,007,977,976	658,658,614
2. Deferred income tax assets	62	V.21		
3. Others 26	68			
TOTAL ASSETS (270=100+200) 27	70		355,261,825,845	162,719,354,432
CAPITAL SOURCE				
A - LIABILITIES (300=310+330) 30	00		254,421,360,155	72,488,751,329
I. Current liabilities 31	10		254,217,933,487	71,953,457,974
1. Short-term borrowing and debts 31	11	V.15	118,086,915,412	44,538,127,420
2. Trade accounts payable 31	12		113,496,510,075	8,977,599,074
3. Advances from customers 31	13		40,000,000	295,140,000
4. Taxes and liabilities to State budget 31	14	V.16	13,474,570,079	5,490,709,954
5. Payable to employees 31	15		2,293,812,604	5,503,199,925
6. Payable expenses 31	16	V.17	5,311,369,248	6,095,525,808
7. Accounts payable-Affiliate 31	17			
8. Payable in accordance with contracts in progress 31	18			
9- Other short-term payables 31	19	V.18	1,514,756,069	1,053,155,793
10- Provision for current liabilities 32	20			
II. Long-term liabilities 33	30		203,426,668	535,293,355
1. Long-term accounts payable-Trade 33	31			
2. Long-term accounts payable-Affiliate 33	32	V.19		
3. Other long-term payables 33	33			
4. Long-term borrowing and debts 33	34	V.20		
5. Deferred income tax 33	35	V.21		
6. Provision for unemployment benefit 33	36		203,426,668	535,293,355
	37		,	

Items	Code	EXP	Ending Balance	<b>Beginning Balance</b>
B - OWNER'S EQUITY (400=410+430)	400		100,840,465,690	90,230,603,103
I. Capital sources and funds	410	V.22	100,557,239,516	90,967,828,809
1. Paid-in capital	411		57,989,010,000	57,989,010,000
2. Capital surplus	412		9,711,123,615	9,711,123,615
3. Other capital of owner	413			
4. Treasury stock (*)	414			
5. Assets revaluation difference	415			
6.Foreign exchange difference	416			
7. Investment and development funds	417		13,909,634,868	13,909,634,868
8. Financial reserve fund	418		3,698,829,626	1,073,165,823
9. Other fund belong to owner's equity	419		94,980,000	
10. Retained after-tax profit	419		15,153,661,407	8,284,894,503
11. Capital for construction work	420			
II. Budget sources	430		283,226,174	(737,225,706)
1. Bonus and welfare funds	431		283,226,174	(737,225,706)
2. Budgets	432	V.23		
3. Budget for fixed asset	433			
TOTAL RESOURCES (430=300+400)			355,261,825,845	162,719,354,432
OFF BALANCE SHEET ITEMS				
1. Operating lease assets		V.24		
2. Goods held under trust or for processing				
3. Goods received on consignment for sale				
4. Bad debts written off				
5. Foreign currencies				
- USD			1,080,026.03	224,970.00
- EUR				
6. Subsidies of state budget				

Tan An, 23rd October 2008

Prepared by Chief Accoutant General Director

Truong Thi Phuong Linh

Huynh Thi Ngoc My

Nguyen Van Chieu

# INCOME STATEMENT Q III / 2008

Unit: VND

	1	1			Accumulation from	Unit: VND	
			ОП		to the end of		
Items	Code	EXP	Current year	<u> </u>		Previous year	
1	2	3	4	5	Current year	7	
1. Revenue of sales and services	01	VI.25	184,551,539,157	205,888,776,799	392,991,497,881	450,955,324,148	
2. Deductions	03		10,564,848	14,454,000	47,479,710	37,371,840	
3. Net sales and services	10		184,540,974,309	205,874,322,799	392,944,018,171	450,917,952,308	
(10=01-03)			, , ,	, , ,	, , ,	, , ,	
4. Cost of goods sold	11	VI.27	169,793,637,691	183,910,819,164	352,775,611,402	416,896,261,311	
5. Gross profit	20		14,747,336,618	21,963,503,635	40,168,406,769	34,021,690,997	
(20=10-11)							
6. Financial Income	21	VI.26	2,006,984,936	1,300,086,026	5,746,627,738	3,525,970,616	
7. Financial Expenses	22	VI.28	6,185,389,788	3,500,866,383	13,012,854,648	11,630,521,969	
- Include: Interest expense	23		4,855,536,051	3,061,406,494	8,798,808,150	7,905,960,610	
8. Selling Expenses	24		3,947,904,194	3,977,874,848	8,265,822,152	9,150,920,088	
9. General and Administrative Expenses	25		1,266,501,636	979,365,646	4,041,307,106	3,301,511,291	
10. Net operating profit	30		5,354,525,936	14,805,482,784	20,595,050,601	13,464,708,265	
[30=20+(21-22)-(24+25)]							
11. Other Income	31		50,604,035	3,048,273	939,440,766	116,459,712	
12. Other Expenses	32		95,212,896	3,015,038,536	1,083,261,460	3,090,296,419	
13. Other profit (40=31-32)	40		(44,608,861)	(3,011,990,263)	(143,820,694)	(2,973,836,707)	
14.Profit before tax (50=30+40)	50		5,309,917,075	11,793,492,521	20,451,229,907	10,490,871,558	
15. Current corporate income tax expenses	51	VI.30	1,293,837,738		5,877,458,600		
16. Deferrd corporate income tax expenses	52	VI.30					
17. Profit after tax	60		4,016,079,337	11,793,492,521	14,573,771,307	10,490,871,558	
(60=50-51-52)							
18. EPS (*)	70		693		2,514		

Tan An, 23rd October 2008

PREPARED BY CHIEF ACCOUTANT GENERAL DIRECTOR

Truong Thi Phuong Linh Huynh Thi Ngoc My Nguyen Van Chieu

### CASH FLOW STATEMENT

(Direct method)

### QIII / 2008

(111 / 200	,0			Unit: VND	
Items			Accumulation from the early year to the end of this quarter		
	Code	EXP	Current period	Previous period	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Cash received from sale or services and other revenue	01		441,850,493,532	526,791,005,577	
2. Cash paid for supplier	02		(430,770,477,071)	,	
3. Cash paid for employee	03		(20,525,547,393)	(16,209,220,734)	
4. Cash paid for interest	04		(9,003,294,488)	(8,379,383,552)	
5. Cash paid for corporate income tax	05		(3,940,067,784)		
6. Other receivables	06		26,853,387,698	22,426,641,243	
7. Other payables	07		(58,842,932,720)	(27,901,095,587)	
Net cash provided by (used in) operating activities	20		(54,378,438,226)	(16,063,999,682)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other	21		(3,022,374,430)	(305,320,582)	
long-term assets					
2. Cash received from liquidation or disposal of capital assets	22				
and other long-term assets					
3. Cash paid for lending or purchase debt tools of other companies	23			(1,066,989,500)	
4. Withdrawal of lending or resale debt tools of other companies	24			1,348,584,000	
5. Cash paid for joining capital in other companies	25			(33,556,036,000)	
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		1,140,271,911	725,873,832	
Net cash used in investing activities	30		(1,882,102,519)	(32,853,888,250)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33		329,550,269,972	369,376,227,318	
4. Cash paid to principal debt	34		(268, 268, 828, 898)	(326,497,811,166)	
5. Cash paid to financial lease debt	35		,	,	
6. Dividend, profit paid for owners	36		(3,473,310,600)		
Net cash (used in) provided by financing activities	40		57,808,130,474	42,878,416,152	
Net cash during the period (50=20+30+40)	50		1,547,589,729	(6,039,471,780)	
Cash and cash equivalents at beginning of year	60		4,829,147,338	6,692,075,001	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (70=50+60+61)	70	VII.34	6,376,737,067	652,603,221	

Tan An, 23rd October 2008
GENERAL DIRECTOR

PREPARED BY CHIEF ACCOUTANT